

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
WASHINGTON, D.C. 20549**

**FORM 10-Q**

QUARTERLY REPORT PURSUANT TO SECTION 13 OR  
15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2010

Commission File No. 000-22166

**AETRIUM INCORPORATED**

(Exact name of registrant as specified in its charter)

**Minnesota**

(State or other jurisdiction of incorporation or organization)

**41-1439182**

(I.R.S. Employer Identification No.)

**2350 Helen Street, North St. Paul, Minnesota**

( Address of principal executive offices)

**55109**

(Zip Code)

**(651) 770-2000**

(Registrant's telephone number including area code)

Indicate by check mark whether the registrant: (1) has filed all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes  No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes  No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of "large accelerated filer," "accelerated filer," and "smaller reporting company" in Rule 12b-2 of the Exchange Act. (Check one):

Large accelerated filer  Accelerated filer  Non-accelerated filer  Smaller reporting company

Indicate by a checkmark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes  No

Number of shares of Common Stock, \$.001 par value,  
outstanding on July 30, 2010

**10,745,868**

# AETRIUM INCORPORATED

## INDEX

	<u>Page</u>
<b>PART I. FINANCIAL INFORMATION</b>	
Item 1. Financial Statements	
Condensed Consolidated Balance Sheets (unaudited) as of June 30, 2010 and December 31, 2009	3
Condensed Consolidated Statements of Operations (unaudited) for the three and six months ended June 30, 2010 and 2009	4
Condensed Consolidated Statements of Cash Flows (unaudited) for the six months ended June 30, 2010 and 2009	5
Notes to unaudited condensed consolidated financial statements	6 -10
Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations	11 -14
Item 4T. Controls and Procedures	14
<b>PART II. OTHER INFORMATION</b>	
Item 1. Legal Proceedings	15
Item 1A. Risk Factors	15
Item 2. Unregistered Sales of Equity Securities and Use of Proceeds	15
Item 3. Defaults Upon Senior Securities	15
Item 4. Reserved	15
Item 5. Other Information	15
Item 6. Exhibits	15
<b>SIGNATURES</b>	16
<b>EXHIBIT 31.1</b>	
<b>EXHIBIT 31.2</b>	
<b>EXHIBIT 31.3</b>	
<b>EXHIBIT 32.1</b>	

## PART 1. FINANCIAL INFORMATION

### Item 1. Financial Statements

#### AETRIUM INCORPORATED

##### CONDENSED CONSOLIDATED BALANCE SHEETS

(Unaudited)

(in thousands, except share data)

##### ASSETS

	June 30, 2010	December 31, 2009
Current assets:		
Cash and cash equivalents	\$ 10,020	\$ 9,476
Accounts receivable, net	3,248	2,114
Inventories	7,554	7,472
Other current assets	219	234
Total current assets	<u>21,041</u>	<u>19,296</u>
Property and equipment:		
Furniture and fixtures	521	521
Equipment	1,195	1,178
	<u>1,716</u>	<u>1,699</u>
Less accumulated depreciation and amortization	<u>(1,629)</u>	<u>(1,601)</u>
Property and equipment, net	<u>87</u>	<u>98</u>
Total assets	<u><u>\$ 21,128</u></u>	<u><u>\$ 19,394</u></u>

##### LIABILITIES AND SHAREHOLDERS' EQUITY

Current liabilities:		
Trade accounts payable	\$ 1,579	\$ 707
Accrued compensation	356	268
Other accrued liabilities	359	401
Total current liabilities	<u>2,294</u>	<u>1,376</u>
Commitments and contingencies		
Shareholders' equity:		
Common stock, \$.001 par value; shares authorized: 30,000,000; shares issued and outstanding: 10,726,866 at June 30, 2010 and 10,605,631 at December 31, 2009	11	11
Additional paid-in capital	64,831	64,311
Accumulated deficit	<u>(46,008)</u>	<u>(46,304)</u>
Total shareholders' equity	<u>18,834</u>	<u>18,018</u>
Total liabilities and shareholders' equity	<u><u>\$ 21,128</u></u>	<u><u>\$ 19,394</u></u>

The accompanying notes are an integral part of the consolidated financial statements.

# AETRIUM INCORPORATED

## CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Unaudited)

(in thousands, except per share data)

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Net sales	\$ 5,016	\$ 1,185	\$ 9,634	\$ 2,936
Cost of goods sold	2,621	848	5,243	2,099
Gross profit	<u>2,395</u>	<u>337</u>	<u>4,391</u>	<u>837</u>
Operating expenses:				
Selling, general and administrative	1,563	1,130	2,677	2,330
Research and development	813	529	1,509	1,004
Total operating expenses	<u>2,376</u>	<u>1,659</u>	<u>4,186</u>	<u>3,334</u>
Income (loss) from operations	19	(1,322)	205	(2,497)
Interest income, net	18	46	34	84
Income (loss) before income taxes	37	(1,276)	239	(2,413)
Income tax benefit	57	444	57	841
Net income (loss)	<u>\$ 94</u>	<u>\$ (832)</u>	<u>\$ 296</u>	<u>\$ (1,572)</u>
Income (loss) per share:				
Basic	\$ 0.01	\$ (0.08)	\$ 0.03	\$ (0.15)
Diluted	\$ 0.01	\$ (0.08)	\$ 0.03	\$ (0.15)
Weighted average common shares outstanding:				
Basic	10,689	10,598	10,652	10,598
Diluted	10,970	10,598	10,851	10,598

The accompanying notes are an integral part of the consolidated financial statements.

# AETRIUM INCORPORATED

## CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS

(Unaudited)  
(in thousands)

	Six months ended June 30,	
	2010	2009
Cash flows from operating activities:		
Net income (loss)	\$ 296	\$ (1,572)
Adjustments to reconcile net income (loss) to net cash provided by (used in) operating activities:		
Depreciation expense	28	33
Share-based compensation expense	283	340
Deferred income taxes	—	(843)
Changes in assets and liabilities:		
Accounts receivable, net	(1,134)	892
Inventories	(82)	497
Other current assets	(40)	(126)
Other assets	—	2
Trade accounts payable	872	(208)
Accrued compensation	88	(48)
Other accrued liabilities	(42)	(242)
Net cash provided by (used in) operating activities	269	(1,275)
Cash flows from investing activities:		
Purchase of property and equipment	(17)	(20)
Collection of note receivable	55	52
Net cash provided by investing activities	38	32
Cash flows from financing activities:		
Proceeds from exercise of stock options	254	—
Repurchase of shares in connection with exercise of stock options	(17)	—
Payments on long-term debt	—	(12)
Net cash provided by (used in) financing activities	237	(12)
Net increase (decrease) in cash and cash equivalents	544	(1,255)
Cash and cash equivalents at beginning of period	9,476	11,629
Cash and cash equivalents at end of period	\$ 10,020	\$ 10,374

The accompanying notes are an integral part of the consolidated financial statements.

# AETRIUM INCORPORATED

## NOTES TO UNAUDITED CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

### 1. BASIS OF PRESENTATION

The condensed consolidated balance sheet at December 31, 2009 has been derived from our audited financial statements. In the opinion of management, the unaudited interim condensed consolidated financial statements include all adjustments (consisting only of normal, recurring adjustments) necessary to present fairly the financial position, results of operations and cash flows for the interim periods presented. The results of operations for the three and six months ended June 30, 2010 are not necessarily indicative of the operating results to be expected for the full year or any future period.

The accompanying unaudited condensed financial statements have been prepared pursuant to the rules and regulations of the Securities and Exchange Commission. Certain information and footnote disclosures, normally included in financial statements prepared in accordance with accounting principles generally accepted in the United States of America, have been condensed or omitted, pursuant to such rules and regulations. Therefore, these financial statements should be read in conjunction with the consolidated financial statements and accompanying footnotes included in our Annual Report on Form 10-K for the year ended December 31, 2009.

The carrying amounts of financial instruments such as cash equivalents, accounts receivable, other current assets, accounts payable, accrued expenses and other current liabilities approximate the related fair values due to the short term maturities of these instruments.

### 2. CASH AND CASH EQUIVALENTS

At June 30, 2010, our cash balance of approximately \$10.0 million consisted of demand deposits in bank checking and savings accounts. Occasionally we invest in cash equivalents which are highly liquid investments with a maturity of three months or less when purchased. At December 31, 2009 our investments in cash equivalents amounted to \$4.0 million and consisted of investments in bank certificates of deposit (CDs). Although we maintain our cash and cash equivalents at multiple financial institutions in order to increase the amounts covered by insurance of the Federal Deposit Insurance Corporation (FDIC), some portion of our cash and cash equivalents generally exceeds the insurance limits of the FDIC.

### 3. NOTE RECEIVABLE

In connection with the sale of our Dallas operations to WEB Technology, Inc. (WEB) in 2006, we received a promissory note from WEB that provides for installment payments through December 2010. The note receivable balance amounted to \$82,467 and \$137,373 at June 30, 2010 and December 31, 2009, respectively and is included in the caption "Other current assets" in our consolidated balance sheet.

### 4. SHARE-BASED COMPENSATION

Share-based compensation expense included in our consolidated statements of operations was as follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Cost of goods sold	\$ 19	\$ 29	\$ 40	\$ 48
Selling, general and administrative	93	136	191	229
Research and development	26	37	52	63
Total share-based compensation expense	\$ 138	\$ 202	\$ 283	\$ 340

As of June 30, 2010, we had approximately \$0.4 million of unrecognized pretax share-based compensation expense, which is expected to be recognized over a weighted average period of 1.5 years.

## 5. INCOME (LOSS) PER COMMON SHARE

Basic income (loss) per common share is computed by dividing net income (loss) by the weighted-average number of common shares outstanding during each period. Diluted income per share is computed by dividing net income by the weighted-average number of common shares and common equivalent shares outstanding during each period. Common equivalent shares includes dilutive stock options computed using the treasury stock method. For loss periods, the computation of diluted loss per share excludes the impact of stock options because they would be antidilutive and diluted loss per share is therefore the same as basic loss per share. A reconciliation of the number of shares used in the computations of basic and diluted income (loss) per share follows (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Weighted average common shares outstanding, basic	10,689	10,598	10,652	10,598
Dilutive stock options	281	—	199	—
Weighted average common shares outstanding, diluted	10,970	10,598	10,851	10,598

For the six month period ended June 30, 2010, approximately 81,000 options were excluded from the diluted computations because their exercise prices exceeded the average market value of our common stock for the period and they would therefore be antidilutive to income per share. For the three and six month periods ended June 30, 2009, all stock options were excluded from the diluted computations because they would be antidilutive.

## 6. RECENT ACCOUNTING PRONOUNCEMENTS

In January 2010, the Financial Accounting Standards Board (FASB) issued authoritative guidance for fair value measurements, which requires additional disclosures and clarifications to existing disclosures. This authoritative guidance requires a reporting entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 investments and describe the reasons for these transfers. This authoritative guidance also requires enhanced disclosure of activity in Level 3 investments. The new disclosures and clarifications of existing disclosures for Level 1 and Level 2 investments became effective for Aetrium in the first quarter of fiscal year 2010 and had no impact on our consolidated financial position, results of operations or cash flows. Disclosures regarding activity in Level 3 investments will become effective for Aetrium at the beginning of fiscal year 2011 and is not expected to impact our consolidated financial position, results of operations or cash flows.

## 7. INVENTORIES

Inventories are comprised of the following (in thousands):

	June 30, 2010	December 31, 2009
Purchased parts and completed subassemblies	\$ 4,685	\$ 4,550
Work-in-process	1,609	896
Finished goods, including saleable demonstration equipment	1,211	2,026
Equipment shipped, subject to revenue deferral	49	—
Total inventories	<u>\$ 7,554</u>	<u>\$ 7,472</u>

## 8. OTHER ACCRUED LIABILITIES

Other accrued liabilities are comprised of the following (in thousands):

	June 30, 2010	December 31, 2009
Accrued commissions	\$ 176	\$ 59
Accrued warranty	87	82
Accrued health insurance costs	—	79
Subtenant deposits	—	21
Other	96	160
Total other accrued liabilities	<u>\$ 359</u>	<u>\$ 401</u>

Changes in accrued warranty are summarized below (in thousands):

	Three months ended June 30,		Six months ended June 30,	
	2010	2009	2010	2009
Accrual balance, beginning of period	\$ 90	\$ 92	\$ 82	\$ 115
Accruals for warranties - included in selling, general and administrative expenses	23	3	72	(14)
Settlements made	(26)	(13)	(67)	(19)
Accrual balance, end of period	<u>\$ 87</u>	<u>\$ 82</u>	<u>\$ 87</u>	<u>\$ 82</u>

## 9. CREDIT AGREEMENT

Aetrium has a revolving credit line agreement with a bank that provides for borrowings up to \$2.0 million and bears interest at the prime rate plus 1.0% with a minimum interest rate of 4.5%. The agreement is collateralized by substantially all of our assets and expires in December 2010. Advances under the agreement are at the sole discretion of the bank. Therefore, there can be no assurance that funds will be available to us under the agreement. At June 30, 2010 and December 31, 2009, there were no borrowings outstanding under line of credit agreements.

## 10. LEGAL SETTLEMENT

In 2000, we vacated a leased facility in Poway, California for which the lease term ended on January 31, 2010. From 2006 through the end of the lease term, a portion of the facility was subleased to a party that defaulted on its sublease agreement with us during fiscal year 2009 for non-payment of rents. In September 2009, we filed a legal action against the subtenant in the State of California to recover amounts owed to us. During the fourth quarter of 2009, the subtenant vacated the facility. As of December 31, 2009 the receivable from the subtenant for past-due rents and related costs amounted to \$318,000. In late March 2010, we reached an accord with the subtenant under which we agreed to settle our claim for a cash payment of \$175,000 if received by April 21, 2010. The settlement agreement provided if we did not receive the cash payment by that

date, we would be awarded a default judgment against the subtenant in the amount of approximately \$423,000. At the time of the settlement, we determined that there was substantial doubt as to whether the subtenant would make the agreed upon cash payment or that we would be able to collect any amount on a default judgment if awarded. Therefore, we recorded a charge of \$318,000 to fully reserve the receivable balance at December 31, 2009. In addition, we recorded a charge of \$54,000 for the unpaid January 2010 rent and estimated related costs we expected to incur. The total charge of \$372,000 was recorded in "Selling, general and administrative expenses" in our consolidated statement of operations in the fourth quarter of fiscal year 2009.

On April 21, 2010, we received the \$175,000 payment from the subtenant. In addition, we reduced a related accrual for estimated legal costs by \$15,000. The total credit of \$190,000 related to the realized settlement was recorded in the first quarter of 2010 and is included in "Selling, general and administrative expenses" in our consolidated statement of operations for the six months ended June 30, 2010.

## 11. STOCK OPTION PLANS

The following table summarizes stock option activity under our stock incentive plan for the six months ended June 30, 2010:

	Number of Shares	Weighted Average Exercise Price	Weighted Average Remaining Contract Term	Aggregate Intrinsic Value (in thousands)
Outstanding, January 1, 2010	1,721,521	\$ 2.34		
Granted	30,000	2.82		
Exercised	(167,035)	2.28		
Outstanding, June 30, 2010	<u>1,584,486</u>	<u>\$ 2.36</u>	<u>1.7 years</u>	<u>\$ 1,418</u>
Exercisable, June 30, 2010	<u>1,241,383</u>	<u>\$ 2.38</u>	<u>1.4 years</u>	<u>\$ 1,080</u>

All stock options outstanding at June 30, 2010 are nonqualified options that expire five years after the grant date and of which 194,500 options were fully exercisable when granted and 1,389,986 options become exercisable over four years from date of grant. The aggregate intrinsic value in the table above represents the total pretax intrinsic value (the difference between Aetrium's closing stock price on June 30, 2010 and the option exercise price) of all in-the-money stock options that would have been received by the option holders had they exercised their options on June 30, 2010.

## 12. INCOME TAXES

We record the benefit we will derive in future accounting periods from tax losses and credits and deductible temporary differences as "deferred tax assets" in our consolidated balance sheet. In accordance with Accounting Standards Codification (ASC) 740, "Income Taxes," we record a valuation allowance to reduce the carrying value of our deferred tax assets if, based on all available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. In fiscal year 2009, we incurred losses such that our deferred tax assets increased to \$25.7 million. At December 31, 2009, we assessed the realizability of our deferred tax assets and the amount of our valuation allowance. Although our operating results improved in the second half of 2009, we incurred an operating loss in the fourth quarter that placed us in a three year cumulative loss position at December 31, 2009. Although we expected that our operating results would likely improve in 2010, we determined there was not sufficient positive evidence regarding our potential for future profits to outweigh the negative evidence of our three year cumulative loss position under the guidance provided in ASC 740. Therefore, we determined that our valuation allowance should be increased to \$25.7 million to fully reserve our deferred tax assets at December 31, 2009. We expect to continue to maintain a full valuation allowance until we determine that we can sustain a level of profitability that demonstrates our ability to realize these assets. To the extent we determine that the realization of some or all of these benefits is more likely than not based upon expected future taxable income, a portion or all of the valuation allowance will be reversed. Such a reversal would be recorded as an income tax benefit and, for some portion related to deductions for stock option exercises, an increase in shareholders' equity.

We recorded an income tax benefit of \$57,000 in the three and six months ended June 30, 2010 related to a carryback claim filed in 2010 for a refund of federal alternative minimum taxes paid in prior years. We expect to receive the \$57,000 cash refund in the third quarter of 2010. No income tax expense was recorded in the three and six months ended June 30, 2010 since we maintain a full valuation allowance against our deferred tax assets, including our net operating loss carryforwards. We recorded an income tax benefit of \$444,000 and \$841,000 in the three and six months ended June 30, 2009, respectively, based on our then estimated annual effective tax rate of approximately 35% which reflected the federal statutory rate of 34% plus estimated net state income taxes.

# AETRIUM INCORPORATED

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

### Overview

Aetrium designs, manufactures and markets a variety of electromechanical equipment used in the handling and testing of integrated circuits, or ICs, which constitute the highest revenue component of the semiconductor industry. Our primary focus is on high volume ICs and on the latest IC package designs. Our test handler products are purchased primarily by semiconductor manufacturers and their assembly and test subcontractors and are used in the test, assembly and packaging, or TAP, segment of semiconductor manufacturing. Our reliability test products are used to validate IC designs and monitor semiconductor wafer fabrication processes. Our products automate critical functions to improve manufacturing yield, raise quality levels, increase product reliability and reduce manufacturing costs.

As an equipment supplier to the semiconductor industry, Aetrium's results are driven primarily by worldwide demand for ICs, which in turn depends on end-user demand for electronic products. The demand for our products can fluctuate significantly from period to period due to the direct or indirect impact of numerous factors, including but not limited to changes in the supply and demand for ICs, changes in IC manufacturing capacity, advancements in industry technologies, changes in U.S. and worldwide economic conditions and competitive factors.

Like many suppliers in the TAP segment of the semiconductor equipment industry, Aetrium's business was severely impacted by the global recession and turmoil in the financial credit markets that began in fiscal year 2008 and continued into 2009. Significant decreases in the sales of electronic products led to reduced demand for ICs and IC manufacturing equipment during this period and resulted in one of the most abrupt and severe downturns ever in our industry. According to SEMI, a semiconductor equipment industry trade association, 2008 revenues for test related equipment declined approximately 32% from the prior year. General economic conditions began to improve in mid-2009 and the semiconductor industry began to recover as the demand for ICs increased. IC manufacturers increased production levels although by the end of the year they had not returned to their recent peak levels of third quarter 2008. As a result, the TAP segment of the semiconductor equipment industry continued its decline through 2009. According to SEMI, 2009 revenues for test related equipment declined approximately 55% from 2008 levels.

Aetrium's operating results generally followed the semiconductor equipment industry trend. Our net sales decreased to \$1.8 million and \$1.2 million in the first and second quarters of 2009, respectively. In mid-year we began to see signs of increased demand for our customers' products and generally improving equipment utilization rates. Accordingly, our net sales increased to \$3.0 million and \$2.7 million in the third and fourth quarters of 2009, respectively.

General economic and industry business conditions continued to improve in 2010. Our net sales increased to \$4.6 million and \$5.0 million in the first and second quarters of 2010, respectively. First half 2010 net sales increased substantially to \$9.6 million compared with \$2.9 million for the first half of 2009. Semiconductor and semiconductor equipment industry forecasters are generally predicting growth to continue through 2010 and we believe business conditions will continue to be favorable. However, there can be no assurance the positive momentum we see in 2010 will continue or that changes in semiconductor industry conditions, general domestic and global economic conditions, and/or other factors will not adversely impact Aetrium's future operating results.

## **Critical Accounting Policies**

Aetrium's critical accounting policies are disclosed in our most recent Annual Report on Form 10-K for the year ended December 31, 2009. There were no changes in such policies during the six months ended June 30, 2010.

## **Results of Operations**

*Net Sales.* Net sales for the six months ended June 30, 2010 were \$9.6 million compared with \$2.9 million for the same period in 2009, a 228% increase. Net sales for the three months ended June 30, 2010 were \$5.0 million compared with \$1.2 million for the same period in 2009, a 323% increase. Net sales in 2010 increased across all our product lines as a result of improved economic conditions and a semiconductor industry recovery that began in the second half of 2009 and continued into 2010. Sales of test handlers were \$6.5 million in the first six months of 2010 compared with \$1.2 million for the same period in 2009, an increase of 454%. Sales of reliability test equipment products were \$1.8 million in the first six months of 2010 compared with \$0.7 million in the same period in 2009, an increase of 173%. Sales of change kits and spare parts were \$1.3 million in the first six months of 2010 compared with \$1.1 million for the same period in 2009, an increase of 22%.

*Gross Profit.* Aetrium's gross profit as a percentage of net sales can fluctuate based on a number of factors, including but not limited to the mix of products sold, distribution channel mix, price discounting, product maturity, inventory writedowns, and the utilization of our manufacturing capacity associated with varying production levels. Gross profit was 45.6% of net sales in the six months ended June 30, 2010 compared with 28.5% for the same period in 2009. Gross profit was 47.7% of net sales in the three months ended June 30, 2010 compared with 28.4% for the same period in 2009. Our gross margin increased in 2010 primarily due to efficiencies associated with significantly higher production and net sales levels over the prior year.

*Selling, General and Administrative.* Selling, general and administrative expenses for the six months ended June 30, 2010 were \$2.7 million compared with \$2.3 million for the comparable period in 2009, a 15% increase. Commissions, travel, and warranty expenses increased \$0.4 million, \$0.1 million, and \$0.1 million, respectively, as a result of significantly increased sales and service activity. These increases were partially offset by a credit of \$0.2 million recorded in 2010 related to the settlement of a legal dispute with a subtenant of our former leased facility in Poway, California. Selling, general and administrative expenses for the three months ended June 30, 2010 were \$1.6 million compared with \$1.1 million for the comparable period in 2009, a 38% increase. Commissions and travel expenses increased \$0.3 million and \$0.1 million, respectively, due to significantly increased sales and service activity, and compensation costs increased by approximately \$0.1 million.

*Research and Development.* Research and development expenses for the six months ended June 30, 2010 were \$1.5 million compared with \$1.0 million for the comparable period in 2009, a 50% increase. Contract services and materials costs increased \$0.3 million and \$0.1 million, respectively. Research and development expenses for the three months ended June 30, 2010 were \$0.8 million compared with \$0.5 million for the comparable period in 2009, a 54% increase. Contract services and materials costs increased \$0.3 million and \$0.1 million, respectively. Research and development expenses increased in 2010 over 2009 levels as we accelerated development activities for both our test handler and reliability test equipment product lines. Research and development expenses represented 15.7% of total net sales for the six month period ended June 30, 2010 compared with 34.2% of total net sales for the comparable period in 2009. New product development is an essential part of our strategy to gain market share. Over time, we expect to invest approximately 12% to 15% of our revenues in research and development although we may exceed this range in periods of reduced revenues as was the case in fiscal year 2009.

*Interest Income, net.* Interest income, net, amounted to \$34,000 and \$84,000 for the six months ended June 30, 2010 and 2009, respectively, and amounted to \$18,000 and \$46,000 for the three months ended June 30, 2010 and 2009, respectively. The decrease in interest income in 2010 reflects generally lower interest rates and lower average invested cash balances.

*Income Taxes.* We recorded an income tax benefit of \$57,000 in the three and six month periods ended June 30, 2010 related to a carryback claim filed in 2010 for a refund of federal alternative minimum taxes paid in prior years. We expect to receive the \$57,000 cash refund in the third quarter of 2010. No income tax expense was recorded in the three and six months ended June 30, 2010 since we maintain a full valuation allowance against our deferred tax assets, including our net operating loss carryforwards. We recorded an income tax benefit of \$444,000 and \$841,000 in the three and six months ended June 30, 2009, respectively, based on our then estimated annual effective tax rate of approximately 35% which reflected the federal statutory rate of 34% plus estimated net state income taxes.

We record the benefit we will derive in future accounting periods from tax losses and credits and deductible temporary differences as “deferred tax assets” in our consolidated balance sheet. In accordance with Accounting Standards Codification (ASC) 740, “Income Taxes,” we record a valuation allowance to reduce the carrying value of our deferred tax assets if, based on all available evidence, it is more likely than not that some or all of the deferred tax assets will not be realized. In fiscal year 2009, we incurred losses such that our deferred tax assets increased to \$25.7 million. At December 31, 2009, we assessed the realizability of our deferred tax assets and the amount of our valuation allowance. Although our operating results improved in the second half of 2009, we incurred an operating loss in the fourth quarter that placed us in a three year cumulative loss position at December 31, 2009. Although we expected that our operating results would likely improve in 2010, we determined there was not sufficient positive evidence regarding our potential for future profits to outweigh the negative evidence of our three year cumulative loss position under the guidance provided in ASC 740. Therefore, we determined that our valuation allowance should be increased to \$25.7 million to fully reserve our deferred tax assets at December 31, 2009. We expect to continue to maintain a full valuation allowance until we determine that we can sustain a level of profitability that demonstrates our ability to realize these assets. To the extent we determine that the realization of some or all of these benefits is more likely than not based upon expected future taxable income, a portion or all of the valuation allowance will be reversed. Such a reversal would be recorded as an income tax benefit and, for some portion related to deductions for stock option exercises, an increase in shareholders' equity.

### **Financial Condition, Liquidity and Capital Resources**

Cash and cash equivalents increased by approximately \$0.5 million in the six months ended June 30, 2010. We generated \$0.3 million of cash from operating activities during this period. Cash generated from net income of \$0.3 million and \$0.3 million in non-cash depreciation and share-based compensation expense was partially offset by \$0.3 million in working capital changes. Working capital changes using cash consisted primarily of a \$1.1 million increase in accounts receivable and a \$0.1 million increase in inventories, partially offset by a \$0.9 million increase in accounts payable. Accounts receivable increased due to a significant increase in net sales in the second quarter of 2010 compared with the fourth quarter of 2009. Inventories increased primarily to support customer evaluations and initial shipments anticipated for our new eight site test handler. Accounts payable increased primarily due to higher levels of inventory purchases in the second quarter of 2010 compared with the fourth quarter of 2009. Net cash flows from investing activities for the six months ended June 30, 2010 were insignificant. Net cash provided by financing activities for the six months ended June 30, 2010 consisted primarily of \$0.2 million in net proceeds from employee stock option exercises.

Cash and cash equivalents decreased by approximately \$1.3 million in the six months ended June 30, 2009. We used \$1.3 million of cash to fund operating activities during this

period, which included our net loss of \$1.6 million plus a \$0.8 million non-cash income tax benefit, partially offset by \$0.3 million of non-cash depreciation and share-based compensation expense and \$0.8 million in working capital changes. Working capital changes contributing to cash consisted primarily of a \$0.9 million decrease in accounts receivable and a \$0.5 million decrease in inventories, partially offset by a \$0.2 million decrease in accounts payable and a \$0.2 million decrease in other accrued liabilities. Accounts receivable decreased primarily due to a significant decrease in net sales in the second quarter of 2009 compared with the fourth quarter of 2008. Inventories and accounts payable decreased primarily due to significantly reduced inventory purchases in the second quarter of 2009 compared with the fourth quarter of 2008 in response to lower sales levels. The decrease in other accrued liabilities reflected the payment of severance benefits associated with a workforce reduction we implemented in December 2008 and a reduction in accrued warranty and accrued commissions due to lower sales volume.

Historically we have supported our capital expenditure and working capital needs with cash generated from operations and our existing cash and cash equivalents. We believe our cash and cash equivalents of \$10.0 million at June 30, 2010 will be sufficient to meet capital expenditure and working capital requirements for at least the next twelve months. In addition, we have a revolving credit line agreement with a bank that provides for borrowings up to \$2.0 million. Advances under the agreement are at the sole discretion of the bank. Therefore, there can be no assurance that funds will be available to us under the agreement. The credit agreement expires in December 2010. As discussed above, general economic and semiconductor industry conditions have improved in 2010 and we believe business conditions will continue to be favorable. However, there can be no assurance that the positive momentum we have experienced in 2010 will continue and that changes in semiconductor industry conditions, general domestic and global economic conditions, and/or other factors will not adversely impact Aetrium's future operating results. Also, we may acquire other companies, product lines or technologies that are complementary to our business, and our working capital needs may change as a result of such acquisitions.

#### **Recent Accounting Pronouncements**

In January 2010, the FASB issued authoritative guidance for fair value measurements, which requires additional disclosures and clarifications to existing disclosures. This authoritative guidance requires a reporting entity to disclose separately the amounts of significant transfers in and out of Level 1 and Level 2 investments and describe the reasons for these transfers. This authoritative guidance also requires enhanced disclosure of activity in Level 3 investments. The new disclosures and clarifications of existing disclosures for Level 1 and Level 2 investments became effective for Aetrium in the first quarter of fiscal year 2010 and had no impact on our consolidated financial position, results of operations or cash flows. Disclosures regarding activity in Level 3 investments will become effective for Aetrium at the beginning of fiscal year 2011 and is not expected to impact our consolidated financial position, results of operations or cash flows.

#### **Item 4T. Controls and Procedures**

Our Chief Executive Officer, our Chief Administrative Officer and our Treasurer conducted an evaluation of the effectiveness of the design and operation of our disclosure controls and procedures (as defined in Securities Exchange Act Rules 13a-15(e) and 15d-15(e)) as of June 30, 2010. Based on their evaluation, they concluded that our disclosure controls and procedures were effective and designed to give reasonable assurance that the information required to be disclosed by us in reports that we file or submit under the Exchange Act was made known to them by others and was recorded, processed, summarized and reported within the time periods specified in SEC rules and forms. There was no change in our internal controls that occurred during the period covered by this Quarterly Report on Form 10-Q that has materially affected, or is reasonably likely to affect, our internal controls over financial reporting.

# AETRIUM INCORPORATED

## PART II. OTHER INFORMATION

Item 1. Legal Proceedings

None.

Item 1A. Risk Factors

There have not been any material changes to the risk factors previously disclosed in our Form 10-K for the year ended December 31, 2009.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds

None.

Item 3. Defaults on Senior Securities

None.

Item 4. Reserved

Item 5. Other Information

None.

Item 6. Exhibits

31.1 Certification by Chief Executive Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.2 Certification by Chief Administrative Officer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

31.3 Certification by Treasurer pursuant to Section 302 of the Sarbanes-Oxley Act of 2002.

32.1 Certifications pursuant to Section 906 of the Sarbanes-Oxley Act of 2002

# AETRIUM INCORPORATED

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

AETRIUM INCORPORATED  
(Registrant)

Date: August 6, 2010

By: /s/ Joseph C. Levesque  
Joseph C. Levesque  
Chairman of the Board and Chief Executive  
Officer

Date: August 6, 2010

By: /s/ Paul H. Askegaard  
Paul H. Askegaard  
Treasurer (principal financial and  
accounting officer)